

TTK Prestige LIMITED



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ISO 9001

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August 3, 2016

Bombay Stock Exchange

National Stock Exchange

Dear Sir,

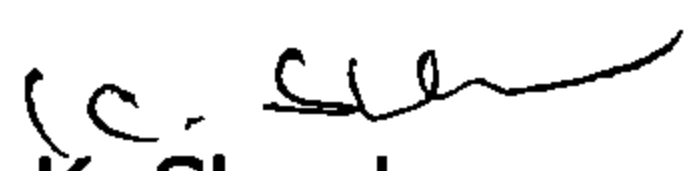
Sub: Data to be shared with Analysts

We are enclosing herewith a copy of information to be shared with Analysts. The said information will be published in our website also.

Please take this information on record.

Thanking you,

Yours faithfully,
For TTK Prestige Limited,


K. Shankaran
Director & Secretary

TTK PRESTIGE LIMITED
GIST OF INFORMATION TO BE SHARED WITH ANALYSTS - Q1 2016-17

GENERAL BACKDROP FOR Q1 OF FY 2016-17

A. GENERAL ECONOMY

Drought conditions continued to hamper consumer sentiment across the country.
Monsoon activity encouraging
Demand for high-end products better than low-end products reflective of middle income group's reluctance to spend
Global economic issues continue to be a matter of concern -
Brexit has added more uncertainties.

B. SPECIFIC TO COMPANY

Growth from e-commerce channel encouraging
Southern markets saw growth while non-south markets muted
Non-south markets relatively more hit by drought conditions
Competition trying to push low-end products
Margin improvement
New category launch
Global acquisition

**KEY PERFORMANCE HIGH LIGHTS OF 1st QUARTER ENDED 30th JUNE 2016
(AS COMPARED TO Q1 OF PREVIOUS YEAR)**

Domestic Sales Grew by 2.15% from Rs.348.76 Crs to Rs.356.26 Crs

Exports saw a drop from 7.7 Cr to 6.55 cr, as compared to Previous years Q1

Total Sales grew by 1.76% from Rs.356.54 crs to Rs. 362.81 crs

Growth in Appliances was much better than Cooker and Cookware

EBIDTA before exceptional items and CSR expenses Rs.46.06 Crs as against Rs.41.42 Crs.

EBIDTA margin before exceptional items & CSR stood AT 12.7% (PY annual 12.45%; PY Q1 11.61%)

Net Profit after tax and exceptional expenses was Rs.24.2 Cr (PY Rs.21.96Cr.)

Exceptional Charge to P&L was Rs.2.38 Crs and CSR charge was Rs.0.80 Crs included in other expenses

EPS (before exceptional items) stood at Rs. 22.13 as against Rs.20.97 in Q1 of 15-16.

Consolidated sales was Rs. 398.41 crores.

Consolidated EPS before considering exceptional items stood at Rs.25.03 as against the Standalone number of Rs.22.13

KEY BUSINESS FACTS FOR Q1 OF 2016-17

Overall growth was more impressive in south markets

Domestic growth affected by low consumer sentiment.

High end products continue to yield better sales than mass low end products reflecting mass consumer apathy

Cleaning Solutions , a new category was introduced during Q1 in select markets and the

Expected export orders deferred to second half due to global economic issues

No of PSKs at the end of June was 532

Acquired Horwood Business in UK in April 2016 and Rs.35 crores from Horwood added to consolidates sales.

Carrying transitional having funded the acquisition

SALES BREAK UP (RS CRORES)

	Q1 2016-17	Q1 2015-16	GROWTH
COOKERS	128	130	-2%
MICROWAVE COOKERS	0	1	-100%
COOKWARE	58	64	-9%
APPLIANCES	161	149	8%
OTHERS	16	13	23%
TOTAL	363	357	2%

PROPORTION TO SALES	Q1 2016-17	Q1 2015-16
	CURRENT	PRE YEAR
COOKERS	35.3%	36.4%
MICROWAVE COOKERS	0.0%	0.3%
COOKWARE	16.0%	17.9%
APPLIANCES	44.4%	41.7%
OTHERS	4.4%	3.6%
TOTAL	100.0%	100.0%

GOING FORWARD

Favourable monsoon expected to improve consumer sentiment in second-half

Favourable commodity prices and internal efficiencies can yield better margin

New products expected drive sales.